

# DEVELOPMENT MANAGER (REAL ESTATE)

Artone is a company specialising in large-scale property development projects in Belgium. We are dedicated craftsmen committed to creating the neighbourhoods of tomorrow. We develop urban projects with contemporary architecture, in keeping with the environment in which they are located. Do you share our passion for real estate?

**We are looking to recruit a Development Manager to help us continue our rapid growth, to develop our new projects with the support of our teams.**

As Development Manager, you will be responsible for the management and development of current and new projects.

## **YOUR ROLE & RESPONSIBILITIES**

- You will determine the project strategies (including the programming thereof) in the short, medium and long term, taking into account the market conditions, planning constraints, scheduling, feasibility and risks that you have identified.
- You will handle the coordination of participants (architect, engineering consultant, etc.) within the context of preparing administrative authorisation applications.
- You will maintain contact between all stakeholders in your projects: policy-makers and local authorities (informal meetings, project meetings, consultation committees, transport surveys, impact studies, etc.), residents and any other useful contacts.
- You will coordinate with the team's Project Manager in the drafting of specifications and working drawings and play an active role in the submissions and negotiations of works contracts.
- You will handle the monitoring of the marketing of your projects, and you will play an active role in the negotiations for the marketing, lease and/or sale of non-residential units.
- You will monitor the profitability and cash flow of your projects in the internal budgeting, feasibility and planning tools.
- Depending on the needs, you will actively participate in searching and sourcing of projects to be (re)developed, developing creative and realistic business plans, monitoring of the purchase due diligence processes with the help of internal and external teams, preparing and presenting these projects for the Investment Committee and tracking these projects through to purchase.
- You will be the owner of your projects, responsible for profitability, planning and quality.
- You will report to the team's Development Director.

## **YOUR SKILLS & QUALITIES**

- You hold a Master's degree from a university (or equivalent) and have minimum 5 years' experience in mixed-use real estate development projects in Belgium (ideally in Brussels and one or both of Wallonia and Flanders). A good knowledge of technical, financial and commercial issues is required.
- You are confident in both the development of a property programme as regards volumetric/town planning and the financial feasibility thereof.
- You work independently, have a strong business acumen and excellent communication and negotiation skills.
- Your strengths include: skilful project management, meticulous eye for detail, planning and forward thinking. You are able to work on several projects simultaneously.
- You have a good network in the real estate sector and you keep yourself abreast of all the latest industry news.
- You have a working knowledge of AI tools and a proactive mindset in applying them to improve efficiency and quality, from general assistants to real estate-specific technologies.
- Proficiency in French is required, proficiency in Dutch is an asset.

## **OUR OFFER**

If you'd like to join a young and dynamic business, in an exciting position, this is the role for you!

We offer an attractive salary package as well as a modern, friendly work environment, within a team that welcomes innovative ideas.

## **Interested?**

Send us your CV along with a cover letter ([info@artone.be](mailto:info@artone.be)).

# ARTONE

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[www.artone.be](http://www.artone.be)

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