

# DEVELOPMENT DIRECTOR (REAL ESTATE)

Artone is a company specialising in large-scale property development projects in Belgium. We are dedicated craftsmen committed to creating the neighbourhoods of tomorrow. We develop urban projects with contemporary architecture, in keeping with the environment in which they are located.

Do you share our passion for real estate?

We are looking to recruit a Development Director to help us continue our growth and establish a project pipeline to be developed with the support of our teams.

As Development Director, you will participate in the identification and purchase of new projects as well as the efficient management and development of current projects.

## **YOUR ROLE & RESPONSIBILITIES**

- You will actively participate in searching and sourcing of projects to be (re)developed, developing creative and realistic business plans, preparing and presenting these projects for the Investment Committee and tracking these projects through to purchase.
- You will participate in the monitoring of the purchase due diligence processes with the help of internal and external teams.
- You will determine the project strategies (including the programming thereof) in the short, medium and long term, taking into account the market conditions, planning constraints, scheduling, feasibility and risks that you have identified.
- You will handle the coordination of participants (architect, engineering consultant, etc.) within the context of preparing administrative authorisation applications.
- You will maintain contact between all stakeholders in your projects: policy-makers and local authorities (informal meetings, project meetings, consultation committees, transport surveys, impact studies, etc.), residents and any other useful contacts.
- You will supervise a Project Manager in the drafting of specifications and working drawings and play an active role in the submissions and negotiations of works contracts.
- You will handle the monitoring of the marketing of your projects, you will direct negotiations for the lease and marketing of non-residential units.
- You will monitor the profitability and cash flow of your projects in the internal budgeting, feasibility and planning tools
- Consequently, you will plan ahead for the internal and external human resources that will be required.
- You will work actively on the strategic development of Artone's operations through your analyses, input and fresh ideas. You will report to the CEO.

## **YOUR SKILLS & QUALITIES**

- You hold a Master's degree from a university (or equivalent) and have significant experience in mixed-use real estate development projects in Belgium (ideally in Brussels and Wallonia). A good knowledge of technical, financial and commercial issues is required.
- You are confident in both the development of a property programme as regards volumetric/town planning and the financial feasibility thereof.
- You work independently, have a strong business acumen and excellent communication and negotiation skills.
- Your strengths include: skilful project management, meticulous eye for detail, planning and forward thinking. You are able to work on several projects simultaneously and delegate work.
- You have a good network in the real estate sector and you keep yourself abreast of all the latest industry news.

## **OUR OFFER**

If you'd like to join a young and dynamic business, in an exciting position, this is the role for you!

We offer an attractive salary package as well as a modern, friendly work environment, within a team that welcomes innovative ideas.

## **Interested?**

Send us your CV along with a covering letter ([info@artone.be](mailto:info@artone.be)).

# ARTONE

Avenue Ilya Prigogine, 1 bte 1 B-1180 Bruxelles

[www.artone.be](http://www.artone.be)

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